

Exhibit "A"

Introduction to Rent-To-Own November 13, 2006 Dwight D. Dumler and Scott Rule Rent-A-Center, Inc.

| RTO PRICING AND EARLY PURCHASE OPTIONS LIMITATIONS | | | |
|---|---|------------------------------|--|
| STATE | CASH PRICE LIMITS | TOTAL COST LIMITS | EPO FORMULA REQUIREMENTS |
| <p style="text-align: center;">California*</p> <p>* The California law was amended in September 2006. This chart has not been updated.</p> | 2 times actual cost including freight. | No statutory limit. | The cash price times the remaining periodic payments divided by the total number of periodic payment to acquire ownership. |
| Connecticut | No statutory limit. | 2 times cash price. | Cash price minus 50% of rental payments made. |
| Delaware | No statutory limit. | No statutory limit. | 55% of remaining rent. |
| Hawaii | 2 times actual cost including freight. | 2 times cash price. | The cash price times the remaining periodic payments divided by the total number of periodic payment to acquire ownership. |
| Iowa | No statutory limit. | 2 times cash price. | Cash price minus 50% of payments made. |
| Maine | The following multiples of cost including freight: Appliances 1.75 Electronics < \$150 1.75 Electronics > \$150 2.00 | 2 times cash price. | Cash price minus 50% of payments made. |

| | | | |
|-----------------|------------------------------|-----------------------|---------------------------------------|
| | Furniture 2.50 Other 2.00 | | |
| Michigan | No statutory limit. | 2.2 times cash price. | Cash price minus 45% of payments made |

**RTO PRICING AND
EARLY PURCHASE OPTIONS LIMITATIONS**

| STATE | CASH PRICE LIMITS | TOTAL COST LIMITS | EPO FORMULA REQUIREMENTS |
|-----------------------|--|--------------------------|--|
| Nebraska | No statutory limit. | No statutory limit. | 55% of remaining rent. |
| New York | No statutory limit. | 2 times cash price. | Cash Price minus 50% of payments made |
| Ohio | No statutory limit. | 2 times cash price. | Cash Price minus 50% of all payments made |
| Pennsylvania | No statutory limit | 2 times cash price. | Cash Price minus 50% of all payments made |
| South Carolina | No statutory limit | No statutory limit | 55% of remaining rent. |
| West Virginia | <p>“Retail Value” may not exceed the following multiples of cost including freight:</p> <p>Appliances 1.56</p> <p>Electronics 1.56</p> <p>Furniture 1.67</p> <p>Jewelry 1.82</p> <p>Other 1.67</p> | 2.4 time “retail value” | “Retail value” times remaining number of payments divided by total number of payments. |